

**TRL KROSAKI REFRACTORIES LIMITED**

**Growing Stronger. Getting Younger.**



**CORPORATE PRESENTATION**

# OUR PRIORITIES

A silhouette of a man and a child on a beach at sunset. The man is crouching on the right, and the child is standing on the left. They are both reaching up with their hands to high-five each other. The background is a bright sunset over the ocean, with the sun low on the horizon and its light reflecting on the water. The overall color palette is warm, with oranges, yellows, and purples.

**...helps us deliver on our promises**

*Excellence in Performance*

*Benchmark in Technical Services*

*Improved Quality of Life*

*Building Capability of Human Resources*

# OUR GUIDING PRINCIPLES



...always guide us to do the right thing

Integrity | Respect | Responsibility | Collaboration | Excellence

## Integrity

- Practice honesty, impartiality & fairness at all times
- Adhere to strong ethical and moral standards
- Courage to call-out what is not right

## Respect

- Exhibit care, compassion & humanity for colleagues, customers & partners
- Treat people with courtesy, politeness & kindness

## Responsibility

- Exhibit care, compassion & humanity for colleagues, customers & partners
- Treat people with courtesy, politeness & kindness

## Collaboration

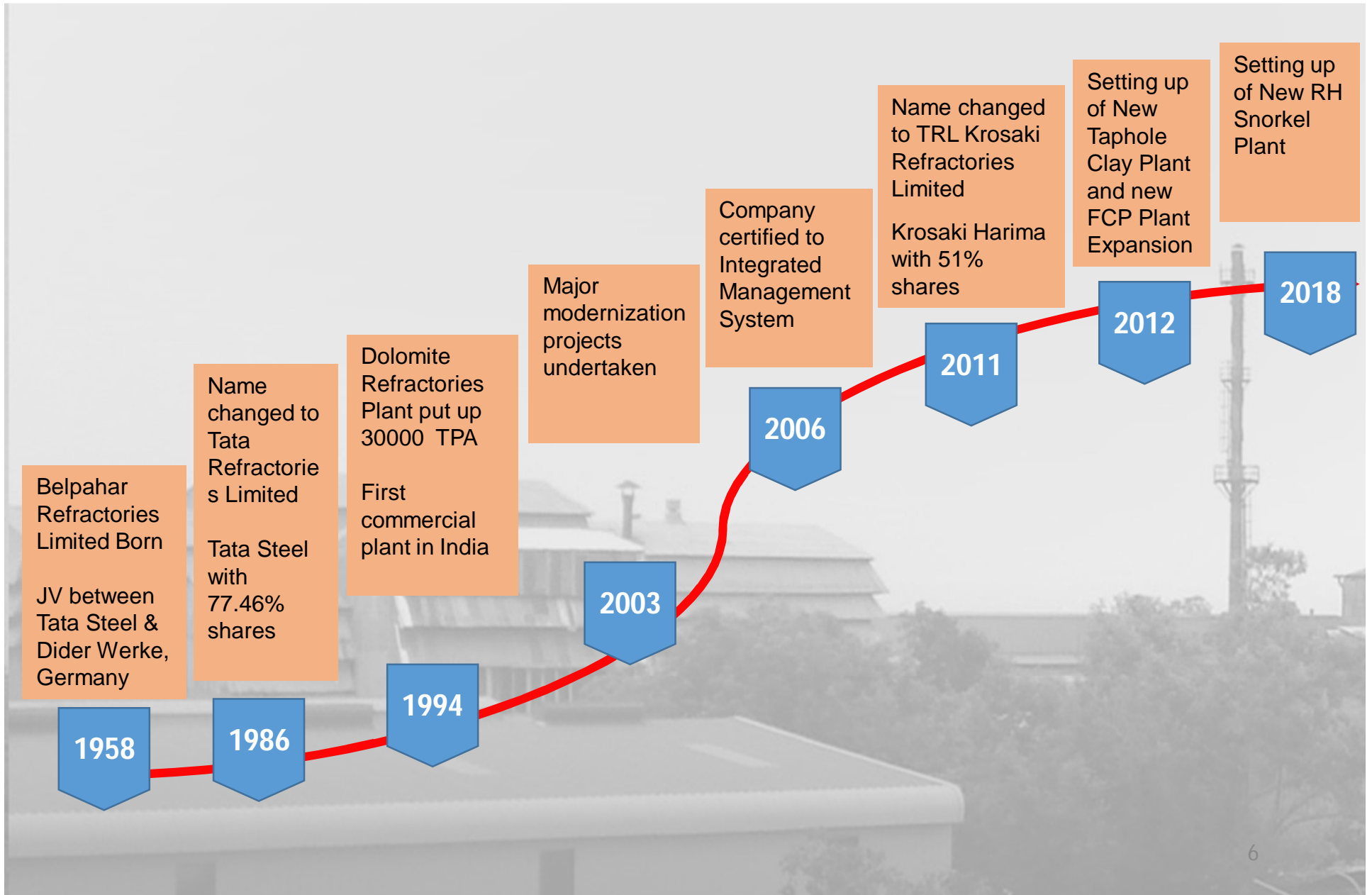
- Builds partnerships & works collaboratively with others to meet shared objectives
- Embrace diversity
- Show respect & value for the skills, experiences, creativity and contributions of colleagues

## Excellence

- Believe in raising the bar every time
- Walk that extra mile
- Do your best in every situation
- Strive to implement new ideas and technologies to meet unmet needs

# MILESTONES





TRL Krosaki is the only company in the world to have inherited the positive attributes of renowned companies like Tata Steel, Nippon Steel & Sumitomo Metal Corporation Japan & SAIL



## KROSAKI HARIMA CORPORATION

*Technologies accumulated over 90 years. Presents Refractories Solutions backed up by solid technology.*

- Established in 1919
- Associate of Nippon Steel
- Leading Refractories solutions provider in the world (4<sup>th</sup> largest in the world)
- Renowned for providing cutting edge technologies.

## 4<sup>th</sup> largest refractories manufacturer in the world

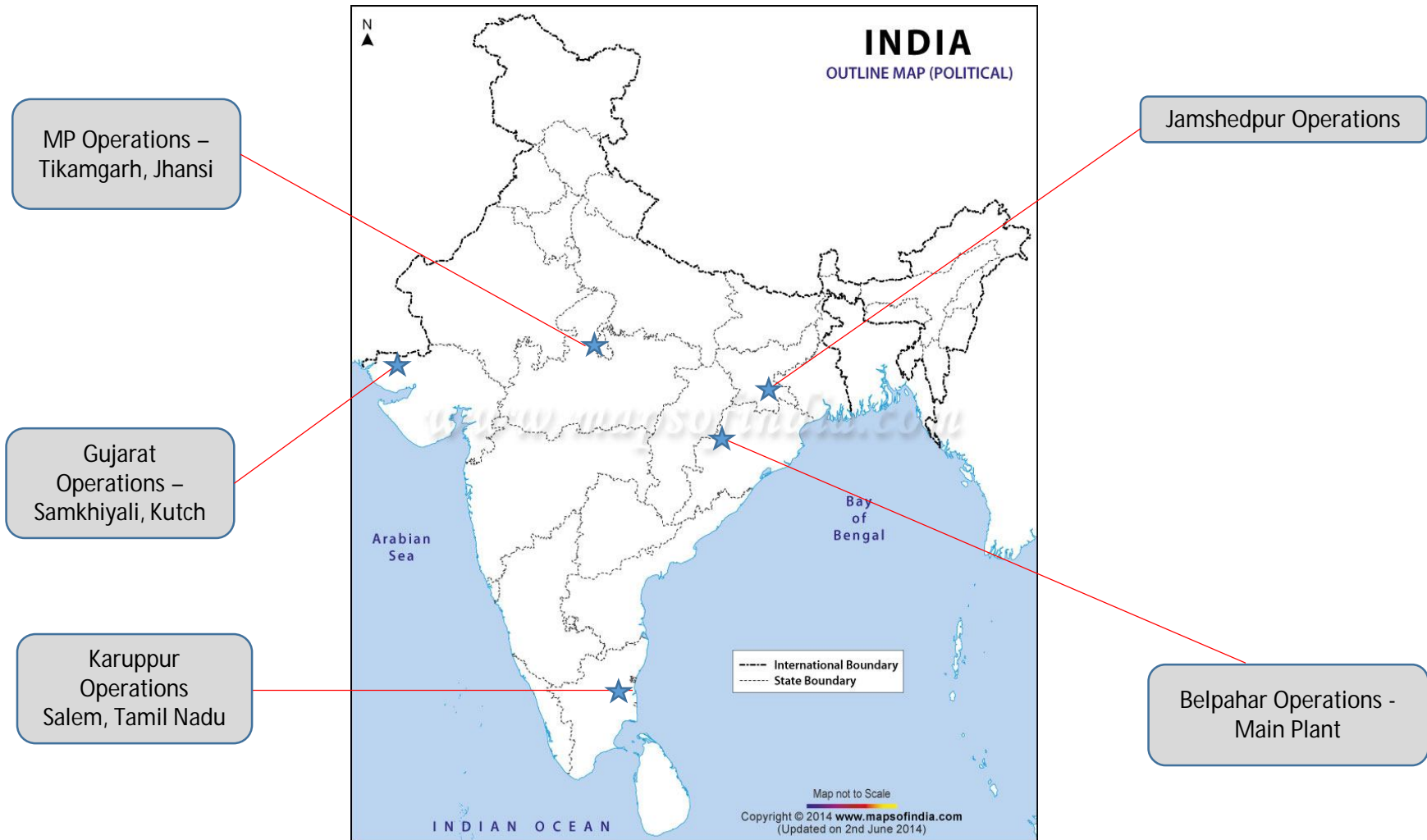
<b>Globally</b>	KHC & TRL Krosaki have jointly emerged as the 4 <sup>th</sup> largest refractory manufacturer in the world
<b>India</b>	No. 1 refractory company as per revenue generated (FY 2018-19: 1594 cr)
<b>Manufacturing footprint</b>	Belpahar, Salem, Jamshedpur, MP, Gujarat, China
<b>Market Presence</b>	Largest refractory exporter of India
<b>Key Products Portfolio</b>	Basic bricks, Dolomite, High Alumina, Silica bricks, Monolithics, Taphole Clay, RH Snorkel, Flow Control Products
<b>Key Service Offering</b>	Flow Control Products (FCP) & Aluminium Graphite (AG), Tap Hole Clay for Blast Furnace, RH Snorkel for steel ladle, Well Block, Continuous Castables (CC) Refractories
<b>Production Capacity</b>	More than 4,60,000 MT/annum



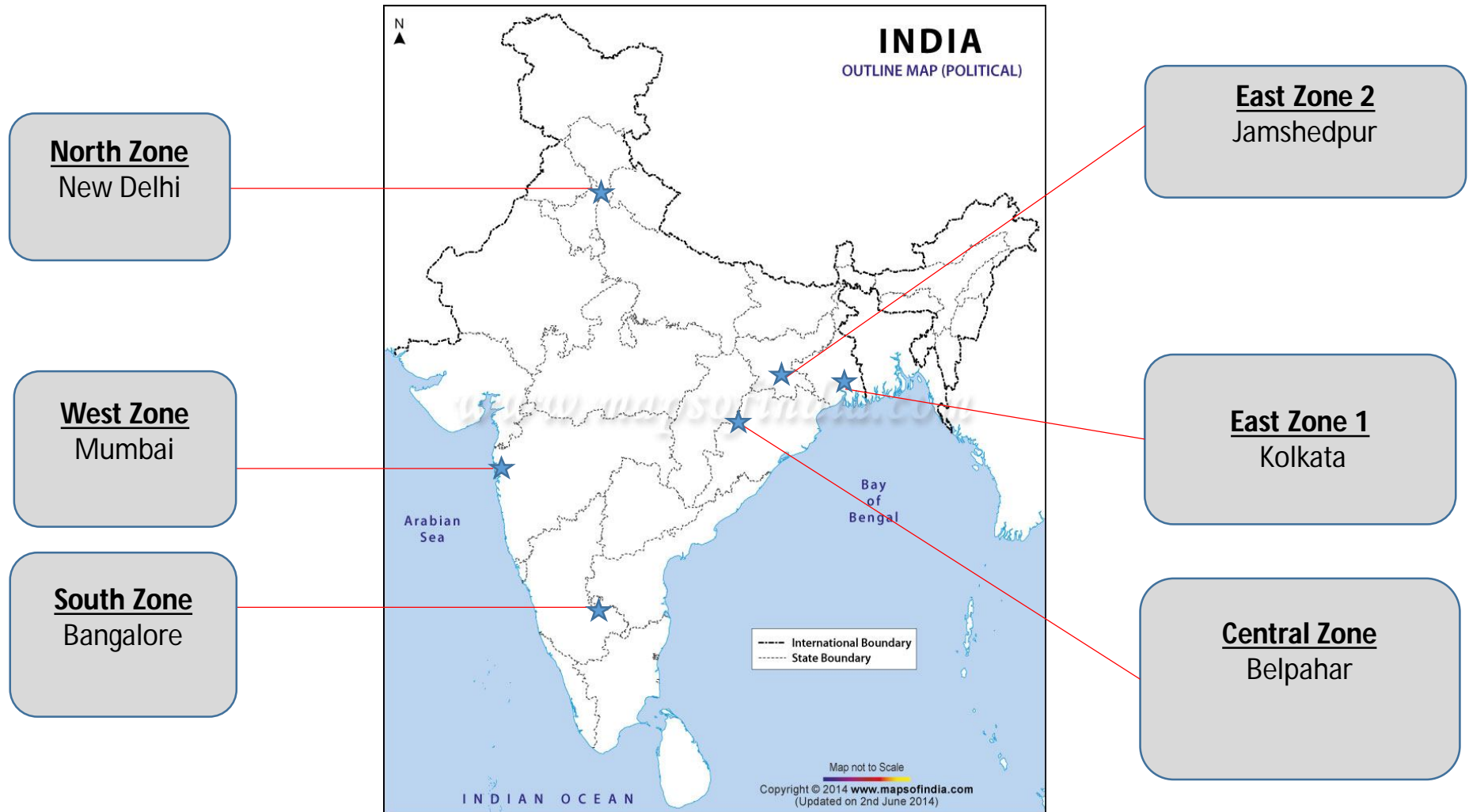
# Major industries we serve



# MANUFACTURING UNITS



# ZONAL SALES LOCATIONS



# MAJOR CUSTOMERS - DOMESTIC



# MAJOR CUSTOMERS - INTERNATIONAL



# Building a Learning Organisation



**JJ Irani Centre of Learning**  
A citadel of Learning



**Workshop on People Management Skills**



**Refractory Engineering Workshop**



# Health & Safety

- ✓ **Three Tier Safety Management System**
- ✓ **Engineering Solutions to eliminate Hazards**
- ✓ **Certified to OHSAS 18001:2007**
- ✓ **Reward & Recognition for Safe Acts & Behavior**
- ✓ **Safety & Health initiatives recognized at State & National levels**



# Environment Management

- ✓ State of the art Effluent Treatment Plant & Sewage Treatment Plant
- ✓ High efficiency Air Pollution control Equipment
- ✓ Full-fledged Environment Monitoring Laboratory
- ✓ Certified to ISO 14001 : 2015 - EMS
- ✓ Greenbelt coverage of more than 33% area
- ✓ Unique solid waste landfill for disposal of solid wastes





# Corporate Social Responsibility

Sustainable Livelihood	Health & Sanitation	Education	Infrastructure Development	Cultural Heritage	Environment
<ul style="list-style-type: none"><li>• Skill based residential training to rural unemployed youth</li><li>• Workshop on agricultural practices for farmers</li></ul>	<ul style="list-style-type: none"><li>• Total Sanitation programme</li><li>• Access to safe drinking water in villages</li></ul>	<ul style="list-style-type: none"><li>• Free education to students from economically backward</li><li>• Rural school infrastructure development</li></ul>	<ul style="list-style-type: none"><li>• Construction of village community halls</li><li>• Town and village beautification projects</li></ul>	<ul style="list-style-type: none"><li>• Sponsoring village fairs and cultural activities to preserve heritage</li></ul>	<ul style="list-style-type: none"><li>• Free supply of fruit bearing trees and forest plants to promote plantation</li></ul>

# AWARDS & ACCOLADES

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**CII Appreciation Certificate  
for Excellence in SHE**



**Greentech Environment  
Award**



**ICC Environment  
Excellence Award**



**IRMA Award for Excellence  
in Customer Service**



**Kalinga Safety Award  
(Gold)**



**State Safety Award**



**Excellent Supplier Rating  
by TATA Steel**



**Appreciation for record  
performance by ESSAR Steel**



**Accolades by JSW for  
Service Excellence**

# LIFE @TRL KROSAKI

**TRLK township**

**TRLK Officers Club**

**Work Culture**

TRLK Hospital

Restaurant

5 days working week

Tata Park

Well equipped Gym

Fast track career growth plan

Golf course

Quality of life through team outings, family picnics

Effective coaching & mentoring by leadership team



# TOWNSHIP INFRASTRUCTURE







***Annual CTC offered : Rs. 4 LPA***

**Monthly**

- \* Basic Salary
- \* Different Allowances
- \* Special Allowance (in lieu of Variable Pay)

**Yearly**

- \* Leave Travel Concession
- \* Uniform maintenance allowance
- \* Statutory Bonus

**Retirals**

- \* PF @ 12%
- \* Gratuity @ 4.8%
- \* Superannuation @ 15%

***Benefits above CTC includes Medical & Housing***

*Post training period they can be placed at any location in any of the sections mentioned below :*

- **Costing**
- **Accounts**
  - **Payables**
  - **Receivables**
- **Taxation**
- **Treasury & Accounts**
- **Establishments**
- **Risk Management**



**THANK YOU**