S. No.	NIT No.	HIL/IA/2022-23/01	
1	NIT Type	Open NIT–Physical submission	
2	Date of issue of NIT Notification	20 th September, 2022	
3	NameofWork	Engagement of Internal Auditor	
4	ContractperiodoftheWork	1 year, renewable every year depending on	
		the satisfactory	
		Performance upto maximum 3 years.	
5	Cost of NIT Document (Fee Non	INR 590/- (Five Hundred Ninety Only)	
	Refundable)	inclusive of GST in the form of Demand	
		Draft in favor of "HIL (INDIA) LIMITED, New	
		Delhi"	
6	EMD (Refundable)	INR 5000/- (Five Thousand only) in the form	
		of Demand Draft in favor of "HIL (INDIA)	
		LIMITED, NEW DELHI.	
6	Last date and time for submission of	06 th October, 2022 –14:00 Hours	
	physical, filled in NIT document by		
	Audit Firms.		
7	Date and time for Opening of Technical Bid	06 [™] October, 2022 –15:00 Hours	
9	ContractPersonforanyclarification	Mr. D. N. V. Srinivasa Raju,	
		Director (Finance)	
10	Bidto be submittedto	Mr. D. N. V. Srinivasa Raju	
		Director (Finance)	
		Core-6,2 nd Floor, Scope Complex, 7,	
		Tel:011-24360398 Website:www.hil.gov.in	
		e-mail:df@hil.gov.in	
11	LanguageofBid	English	

Demand Draft of Cost of NIT Document and EMD to be enclosed along with the Technical Bid failing which the bid will be rejected. Please note carefully the requirements for submitting bids, and the date and time for submission asfurnished above. Late submission (received after the due date and time of submission of bid) shall notbe acceptedunder any circumstances.

HIL (INDIA) LIMITED formerly known as Hindustan Insecticides Limited invites Notice Inviting Tender(NIT) for engagement of firms of Chartered/Cost Accountants of India for conducting Internal Audit inHILHO/Units/RSOs.

HIL (INDIA) LIMITED (HIL), a Govt. of India Enterprise, under the Deptt. of Chemicals & Petrochemicals, Ministry of Chemicals & Fertilizers, Govt. of India, was incorporated in March, 1954 with the objective of supplying DDT for National Malaria Eradication Programme launched by the Government of India. Subsequently, the company diversified into agro pesticides to meet the requirements of agriculturesector and has grown manifold. Presently the company is also operating in agro inputs namely agro-chemicals, seeds and fertilizers so that all the requirement of farming community can be met under oneroof. The company is having 3 manufacturing units located at Udyogamandal, near Kochi (Southern India), Rasayani near Mumbai (Western India) and Bathinda in Punjab (Northern India). The company has wide network of marketing throughout the country through its five regional Sales Offices viz. North at Gurugram, Kolkata, Hyderabad, Ahmedabad, & Coimbatore.

TenderObjective

The Internal Audit has to be conducted on half yearly basis. Audit Report is requiredtobesubmittedwithin1 monthfrom theendof each half year.

The focus is changing from "compliance" to improve the quality of business processes and managingrisks in the ever changing business environment. The key purpose of the Audit will be to install anindependent on-going and effective review and feedback mechanism. This function would support tocomplement the statutory audit function and established proper internal control on operational andfinancialactivities.

ThePrimaryobjectivesoftheinternalauditwillbeto:

- a) Support and Assist the Board and the Management in discharging Corporate GovernanceResponsibility.
- b) Provide Control Assurance of losses for all key Risks through validation of internal controls, systems and processes.
- c) Independent evaluation of compliances with policies, procedures/guidelines and applicablelawsincludingcomplianceoftheprovisionsoftheCompaniesAct,2013andotherappl icable laws.
- d) Assess integrity and reliability of data for use in various decision processes including phasedReporting.
- e) AssistinenhancingOperationalEfficiencyinvolving
 - I. CostReduction/RevenueMaximization
 - II. MoreEffectiveUtilizationofResources/Assets/Investment
 - III. Recommendation of BestPractices

2. The audit approach should be such that the focus is on improving efficiency and performance of allactivities and operations besides ensuring and effective risk assurance process. The Audit should be more oriented towards Business Processes rather than mere routine transaction and recommendation for improvement/corrections required, if any.

A) SCOPEOFWORK

- 1. Theauditteamwillconductauditonquarterlybasis,throughouttheyear,asperthescopeofwork enclosed as Annexure-A.
- 2. Theauditorshould commentine spectoffollowing points:
 - i) Systems&Transactions.
 - ii) "ReportofException" on the points, a sperscope of work, as modified from time to time, where the system is failing.
 - iii) ActionTakenReport (ATR)onpreviousAuditReports.
 - iv) Criticalcommentandrecommendationsforimprovement.
 - v) Anyothermatter, which may be required/prescribed under Companies Act, 2013/Notification is sued by the Ministry of Corporate Affairs with respect to Internal Audit.

B) AUDITTEAM

- 1. Theaudit team should consist of at least one partner or qualified person.
- 2. Theaudit team members should carry Photo ID issued by the Audit Firm.
- 3. Partnerofthefirmifnotmemberoftheauditteamshouldbeavailableonce,eachquarter during the Audit period, to guide the audit team and for discussion with themanagement.
- 4. The Audit team will conduct the audit as per Manual, rules and regulations, guidelines, instructions, delegation of power etc. and in consultation with concerned officials atHO/Units/RSOs.
- 5. The GM (F) of the HO, Unit Head of Units, and RSMs of RSOs will coordinate the Audit Team through Head of the Finance of the Units and RSOs for smooth functioning of the audit.

C) Eligibility:

SI.No.	Criteria	Basis ofmarks	Maximumm arks
1	YearsofEstablishmentofthefirm/LLPsincet he dateofregistration	2markperyear(fraction of the year tobeignored)	20
2	Numberofpartnersinthefirm/LimitedLiabi lity Partnership who is with the firm for aminimum period of 1 year as on the date ofapplication.	CA/ACMA.4 marks	
3	NumberofqualifiedassistantswhoisanACA /ACMA&isworkingwiththefirmforminimu m period of 1 year as on the date ofapplication.	foreveryqualifie	10
4	Numberofsemiqualifiedassistants(InterC ost/Inter Chartered – IPCC – both group) & isworking with the firm for minimum period of 1yearonthedateapplication.		6
5	Experience of the firm in conducting Internalaudit in other PSUs and Govt./Scheduled Bankforstatutory/internal audit.	2marksperyearofauditper client.	16
6	 Audit firms having Registered Office/Branch Office within the state for a minimum period of 3 year on the date of application in following states where companyunit/RSO is situated: 1. Delhi 2. Maharashtra 3. Punjab 4. Kerala 5. Haryana 6. Kolkata 7. Gujarat 8. Telangana & Andhra Pradesh 9. Tamil Nadu 		18
		Total:	100

Qualifyingmarks50

Eligible firms may send their application, with details as mentioned below, in sealed envelope superscribed "Notice Inviting Tender (NIT) for engagement of Internal Auditor for the year 2022-23"through registered/speed post or courier services only as elaborated in clause H, so as to reach Director (Finance), HIL (INDIA) LIMITED, Scope Complex, Core- 6,2ndFloor, 7, Lodhi, New Delhi-110003 on or before **06**th October, 2022 upto14:00 Hours.

- i) Year of establishment of the firm enclosing photocopy of latest constitution certificate issued by the Institute of Chartered/Cost Accountants of India.
- ii) Details of the partners, qualified and semi-qualified assistants from the date from which they are with the firm along with proof of membership (Associate/Fellow), professional qualifications viz., DISA/CISA/ISA etc.
- iii) Experience of the firminconductingInternal/StatutoryAuditinotherPSU/Govt./Scheduled Bank. (photocopies of appointment letter should be enclosed).
- iv) DetailsabouttheRegistered andBranch Officesviz.dateofopening,addressetc. (Proof of address i.e. GST Registration, Registration with ICAI/ICMAI, etc. should be enclosed).
 The applicants should enclose self-attested documentary evidence in support of their credentials

under SI.No.1 to 6 above chronologically and separately.

In absence of signed documentary evidence, the marks assigned to a particular criterion will not be accorded, without assigning any reason.

D) AUDITREPORT

- TheAuditteams,aftercompletingtheaudit,shoulddiscusstheirobservations/findings with the Unit Head or RSM in case of manufacturing/production units orRSOs respectively and with Director (Finance) in case of HO before finalization of the Audit Report.Thefindingsofthefirst half year togetherwiththeearlierpointsundercomplianceby the management should be discussed with the said officials. The Audit Report shallbe submitted to the Unit Head & RSMs in case of units and RSOs respectively with a copy toDirector (Finance) of HIL,HO. Incase ofHead office the report willbe submitted toDirector (Finance) of HILHeadoffice.
- 2. Time is the essence for submission of report by auditor. Audit team should be equipped tosubmit the report both the hard copy and soft copy.
- 3. Flash Report should be submitted by the Internal Auditors immediatelydetection of majorirregularity in the course of audit, to GM(F) of HO in respect of any of the units/RSOs and also toUnitHeads/RSMsin caseofproductionunits andRSOsrespectively.
- 4. The Internal Auditor should also give their observation about the effectiveness of internal control system exists in the Company.
- 5. Internal Audit Report should be signed by the partner of the Firm.

E) AUDIT FEE

- 1. Auditfee fortheteam payabletoAudit firm asperthe awardedrate, on annualbasis.
- 2. No accommodation will be provided or TA/DA will be paid for conducting the audit.
- 3. GSTas applicablewill bepaidas per relevantAct.

F) PAYMENTOFAUDIT FEES

- 1. The bill for Professional Service rendered by the audit firm will be paid on half yearly basis. The Audit firm will raise the bill only after acceptance of the Audit Report by-Unit Heads/RSMs/Director (Finance) of HIL, HO as the case may be. No advance payment will be made.
- 2. The bill in duplicate dulycertified by Unit Heads/RSMs/Director (Finance) of HIL HO as the case may be or his authorized representative regarding acceptance of report and attendance, shall be submitted to the concerned Units/RSO's/HO for processing the payment.
- 3. Payment shall be released within 30 days from the date of submission of the bill (without any deficiencies) subject to fulfillment of other terms & conditions of the contract.

G) GENERALTERMSANDCONDITIONS.

- 1. TheAuditFirmmust notsub-contractthework.
- 2. The Audit team will work in strict confidence and will ensure that the information in respect of the operation of the Unit is dealt in strict confidence and secrecy. ACertificate towards maintaining confidentiality to be provided by the Internal Auditor before commencement of Audit.
- 3. If progress/performanceof the audit team is not satisfactory, the management reserves the right to terminate the appointment of the Firm with prior notice of one month.
- 4. Dispute/Difference, if any, shall be mutually settled with Unit Heads/RSMs/Director (Finance) of HIL, HO as the case may be. If the dispute could not be settled at that level, it will be forwarded to the CMDfordecision, which will be final and binding to all concerned.
- 5. The appointment of the Audit Firm will be for one year for Financial Year 2022-23 and furtherrenewablefornexttwofinancialyearsi.e.2023-24 and2024-25 respectively, subject to satisfactory performance of the Firms onthesameterms& conditions.
- 6. The auditfirmwillbe debarredfromgetting, in future, the internal Auditin, HIL and its units/RSOs in the following cases.
 - a) If the firm obtains the appointment on the basis of false information/false statement.
 - b) If the firm doesnottakeupauditin termsofappointment letter.
 - $c) \ \ If the firm does not submit the {\it Audit Report, complete in all respect, a spectrum sof appointment}.$

H) InstructionstoBidders

- 1. Thebidprocessingfeeasspecified in this document must be remitted along with the bid.
- 2. Thebiddermust signandwrite pageno.onallthepapers.
- 3. Financial offer should be in the same form as specified in this document. It must be submitted inseparatesealed envelope.
- 4. HILreservestherightto cancelanyorallofthe bidswithoutassigninganyreasons.
- 5. HILreservestherighttocancelwholeBidprocessatanystage.HILCMD'sdecisionwillbefinalandabid etoall theBidders.
- 6. Allcorrection/addition/deletionshallrequireauthorizedcountersign.
- 7. BiddermayremainpresentatthetimeofbidopeningasperthescheduledecidedbyHIL.
- 8. Allbidsshouldreachatouroffice withintimelimitasmentioned below:
- (a) Thereshallbe2sealedenvelopesinthesealedmaincoverwiththeheading"NoticeInvitingTender(N
 IT) forengagementofInternal Auditor for theyear2022-23".
- (b) A first separate envelop with the heading "Technical Bid including NIT Fees& EMD NIT for InternalAuditor" containing the Bid Processing Fee in the form of Demand Draft in the name of "HIL (INDIA) LIMITED, New Delhi, Payable at New Delhi". All technical information, also should be enclosed in this envelope.
- (c) The second envelope marked as financialbid with heading "Financial Bid -NIT for InternalAuditor" with properly sealed and marked.
- (d) Eachandeverypageofthebidmustbesignedand stampedbythebidder.Infinancialbidtheamountquotedmustbementionedinfiguresandwords.Ov erwritingandcuttingisnotallowed.Incaseofdifferencebetweenamountofwordsandfigures,amou ntwritteninwordswillbeconsideredasfinal.TheFinancialbidshallbesubmittedintheformatenclos edatAnnexure-B.
- 9. Proposalsafterdue timeperiodwillnotbe accepted.
- 10. Submityourquotationinsealedenvelopeonly(DonotsimplyStaple).
- 11. Offerthroughe-mailwill notbeentertained.

I) EvaluationofBid

Bidwill beevaluatedasperfollowingprocess:

- a) SubmissionofBidprocessingfee.
- b) ProofofEligibilitycriteria.
- c) Correctnessofthe bidasper allthetermsandconditions.
- d) Pricebidshallbeopenedfor thebidder whoobtainsqualifyingmarksof50 inthetechnicalbid. All technically qualified firms will be informed before the opening of the price bid through publishing the same on the website.

- e) AppointmentforInternalauditwillbegiventothequalifiedbidder,whohasofferedthelowestpriceaf ter qualifyingin thetechnicalbid.
- f) In case of tie, the firm with higher marks in technical evaluation will be considered and in aSituationofatieintechnicalevaluationalso,afirmwithlongerexperiencewillbepreferredbasedont heyearofestablishment.Ifstillthereisatie,afirmwithhighernumberofpartnerswillbeconsidered
- g) If all above documents are submitted and match as per criteria, then only bidder will beConsidered.

Annexure-A

HIL(INDIA)LIMITED NewDelhi-110003

SCOPEOFWORKFORINTERNAL AUDITATUNITS

(A) <u>GENERAL</u>

- 1. Evaluation of existing policies, rules systems, procedures, orders, schemes (including welfareschemes) and to suggest amendments/modifications to make them more purposeful and effective.
- 2. Suggestions for improvement in financial results of the company from Management Auditpointof view.

(B) **PERSONNELANDADMINISTRATION**

- (1) Checking of compliance of (a) statutory provisions under the Factories Act and other Labour/Industrial Laws (b) Compliance under ESI and PF (c) compliance to the Instructions/Directions of Ministry i.e., instructions under MSME, E procurement etc (d)compliance to the Instructions/ Directions of Head Office.
- (2) Checking of the records of the following and observations the reon.
 - i) Sanction of the following advances to employees:
 - (a) Vehicle(b)HouseBuilding(c)Festival
 - ii) Attendanceandleave (particularly treatmentofEOL)
 - iii) Leaveencashmentcases.
 - iv) Recovery of rent and electricity on account of accommodation in company's colony Cant een/Canteen Subsidy
 - vi) Dispensary
 - vii) Movementofvehicles
 - viii) Controlofstationary
 - ix) Communicationexpenses
 - x) Overtime/Holidaypayments(madewithjustificationoftheunit)
 - xi) L.T.C.claims
 - xii) Reimbursementofmedicalexpenses includingpaymenttoHospitals
 - xiii) Security
 - xiv) GuestHouse Contracts

- xv) HiringofTaxi
- xvi) CheckingofProposalsonpurchaseofUniform,SafetyShoes,Soapetcforemployees
- xvii) Checkingoncapitalexpenses(a)purchaseofcomputers,furnitureandfixtures,vehicles, software,(b)RepairsandMaintenance,AMCs,procurementofsparesetc. (c) maintenanceofFixedAssetRegister(d)numberingofFixedAssets(e)procedureonscrap pingof aboveassets
- xviii) Reviewof CSRandwelfareactivitiesintheunit
- xix) OthercontractsinconnectionwithP&A
- xx) CheckingofcomplianceinrespectofeligibilityofemployeesunderMedical,LTC,andoth erbenefitstodependents
- xxi) RetiredEmployees-(a)KYCrequirementsandDatabanktobemaintainedintheunit(b) Medical Insurance(c)Arrearsandanyother paymentsmade/payable.
- xxii) Listofofficeorders issuedfromtheunit.
- (3) Checkingof recordsofRecruitmentandEstablishmentsection, particularly:
 - i) compliance of recruitment rules and regulations
 - ii) Temporary hands including apprenticeship procedures, rules and regulations followed in the unit.
 - iii) Pay fixation at the time of promotion/revision/joining
 - iv) Status of disciplinary proceeding/enquires and imposition of penalty, if any.

C) FINANCEANDACCOUNTS

- 1. Variance analysisofBudgetwith actualsandexaminationofreasonsforvariations, ifany.
- 2. ReviewofimplementationofAccountingpoliciesandotherguidelines.
- 3. Evaluation of Fund Management, Particularly:
 - i) Prioritiesgiven/discretionsmade inpayments
 - ii) Advancepayments(securityandadjustment)
 - iii) Utilization of fund a sper Head Office instructions
 - iv) TimelypaymentofStatutorydues
- 4. Reconciliation of Bank, inter unit, Purchases and sales accounts on monthly basis and see allthenecessary adjustmententries are done on monthly basis.
- 5. Report on cheque return/bounce casesanstale cheque cases
- 6. Checkingof thefollowings:
 - i) Cashbook Maximum, Minimumbalances and Monthly Average
 - ii) SalesRegisterIPurchaseRegister
 - iii) Journal
 - iv) Payrollandotherrelated records(includingOver Time).
 - v) CostingSection(including

- a) Valuationofmaterialreceived
- b) Valuationofmaterialissued.
- c) Calculation of Cost of Production
- d) Majorvariationsoncostofpurchase/Servicewith reasons
- vi) Reportonallchargesleviedby banksincludinginterestonmonthlybasis.
- vii) Report on compliance to all statutory Excise, Customs, Service Tax, Income Tax, ESI, PFandGST
- viii) All final paymentstoemployeesonsuperannuationonaccountof:
 - a) Salary and Wages.
 - b) Gratuity.
 - c) Otherse.g.,LeaveEncashment
- ix) Paymenttosuppliers/contractors
- x) ReportonoutstandingEMDandSDwithAgeingandreasonsfornonpayment.
- xi) ReportonCashPurchasesmadeduringtheperiodunder review.
- 7. ReviewandAnalysisof:
 - i) AdvancestoStaffincludingnoninterestbearingadvances
 - ii) CheckingtheInterestSubsidypaidtoemployees
 - iii) Medicalrelated payments.
 - iv) AdvancestoSuppliers/Contractors.
 - v) Arrearrelatedpayments-working, payments andoutstanding
 - vi) ReviewofSundryCreditorswithAgeingReport
 - vii) Reviewof SundryDebtorswithAgeingReport
 - viii) ScrutinyofGeneralLedger
- 8. SAP (a) review of online entries (b) List of unattended Purchase Requisition more than 6months old with reasons (c) pending Purchase and Work Orders more than 3 months oldwith reasons (d) List of entries in FI without MIRO/Service entry with reasons (e) Report ondelay in inspection and preparation of GRS with reasons (f) Any other areas which requires the notice of the management.

D) <u>PURCHASES(INCLUDINGCAPITALPURCHASES)</u>:

- $\label{eq:constraint} \textbf{1}. \hspace{0.1 cm} \textbf{Analysis and examination of material planning for production and its actual implementation.}$
- 2. Checking of Purchase Proposals (a) Review of tendering procedure followed on allproposals including capital (b) All the proposals are financially concurred before putting upfor approval and got approved by the competent Authority.(c) All the directions like MSME,E procurement are complied with along with statutory and safety related requirements.(d)Report on procurement made on urgency and the procedure followed .(e)Report onproprietary purchases made with procedure followed.(f) Report on purchases made on Single quotation with reasons(g) Report on Cash Purchases and the procedure followed .(h)Anyother areaswhichrequire thenoticeofmanagement.

- 3. Checkingof therecords to examine:
 - i) Unplanned procurement and accretion of stores (particularly with reference to actualproduction pattern).
 - ii) Slow and non-moving items and reasons thereof .
 - iii) Consumption pattern of the material procured on cash basis/urgent requirement basis.
 - iv) Procurement pattern of spare-parts, maintenance items etc .and its utilization.
 - v) Treatment of rejected materials & sale of scrap.
 - vi) Development of Vendors/alternate sources.
- 4. Checking of proposals whether all the directions of HO are complied with and to see the process to award the contracts of :
 - i) Transportation
 - ii) Labour
 - iii) Canteen
 - iv) AnyotherperiodicalContract
- Review of stock records of Raw Material, Packing Material, Fuel, General Stores -(a)Opening, Purchases, Receipts, Adjustments and closing (b) Physical Verification of all theabove

E) **PRODUCTION**

1. Analysis of production planning and its correlation with Sales Planning.

2. Comparison of monthly production targets with actuals and analysis of reasons given forshort fallin theactual production.

- 3. Analysisofactualraw-materialandpackingmaterialconsumptionwith the standard norms.
- 4. Examination of the reasons given for excess consumption of materials.
- 5. AnalysisofLabour UtilizationandPlant utilizationidlenessifany.
- 6. Examination of percentage of rejection & reasons for rejection.

7. Checking of recovery of by-products and the action on sale of the same with the procedurefollowed

8. Checkingofutilization of power and fuel with reference to production.

F) ENGINEERING(INCLUDINGCIVIL)

Reviewof systemandprocedureforthefollowing:-

- 1) Proposal and estimates prepared by Civil Department/Maintenance Deptt. Review thebasisofestimatesprepared.
- 2) Process and issue of work order/contract whether proper procedure followed and reasonableness of rates ascertained.
- 3) Final bills of workorder/contract.
- 4) Manpowerandtheirutilization/work justification.
- 5) EfficiencyofBoiler.

G) FIXEDASSETS*

1) Checking of Accounting of Fixed Assets and the compliance to Accounting Standards

2) CheckingofDepreciationundercompaniesAct and incomeTaxAct

3) NumberingofFixedAssets

4) PhysicalverificationofFixedAssets–Annual

5) Procedure followed in scrapping of obsolete Fixed Assets and report on scrapped assetsalong with the details of sale of scraps and procedure followed in sale of scraps during theperiodunder review

6) AMCrequirements and List of Proprietary items.

7) Review the procedure followed in removing the Fixed Asset from the 'FAR egister

H) INSURANCE

1) Reviewofcoverageof insurance.

2) Review of pending insurance claims and follow-up for settlement of the same. In case, fullamountofclaimisnot received infinal settlement, examination of reasons for the same.

- 3) Employee insurance claim and Mediclaim policies
- 4) Reviewofinsurance requirementsonimportandexportconsignmentsoftheunit
- 5) Anyother areaswhichrequires thenoticeofthemanagement.

I) <u>AllSTATUTORYPAYMENTincludingPF,ESI,TDS,TCS,ProfessionTax/GST</u>

1) To check correctness and timeliness of deduction & payment including GST under reversecharge mechanism.

2) To checkwhetherallreturns arebeingfurnishedintime.

J) Review of AUDIT on EDP - implementation of Software and Hardware along with AMCrequirements

K) Any other points asked by management from time to time.(Theabovescopeofworkisonlyillustrativenotexhaustive)

SCOPEOFWORKFORREGIONALSALESOFFICES

1. SALES

Review, analysis and reporting on:

- (i) Monthly targets of sales with actual and reasons for variance .
- (ii) Order Booking Register.
- (iii) Stock Register/Ledger .
- (iv) Sales Register & invoices
- (v) Compliance/implementation of sales related rules, orders, circulars/schemes.
- (vi) Analysis of sales returns, reasons for the same and corrective actions taken.
- (vii) Price structure of competitive products .
- (viii) Appointment of new dealers.
- (ix) Inspection of C&F godown Physical verification of stocks as per stock register/ledger records.
- (x) Comments of delay in raising invoices on dealers.

2. FINISHEDGOODS

Analysis and reportingon:

- $(i) \ \ Physical verification of stock in hand \& fixed assets at the year end.$
- (ii) Physicalverificationofcashonquarterlybasis.
- (iii) Basis of requisition of stock.
- (iv) Maintenance of the stock on first in first out (FIFO) basis.
- (v) Expired Stock, reasons and timely corrective actions taken.
- (vi) Quantity wise reconciliation.
- (vii) Interunit/officetransferoffinishedproducts.

3. STORGAGE&TRANSPORTARRANGEMENT

i) To check reasonability of rent being paid for warehouses/storage space vis-à-vis prevalent market rate/its utilization and maintenance of stock register.

ii) To check the procedure of appointment of clearing & handling agents, transporter, storage agents and report whether payments are released after completion of theirobligations.

iii) Inspection of C&F godown - physical verification of stock as per stock register/ledgerrecords.

4. SUNDRYDEBTORS

- i) Appointmentofnew dealers.
- ii) Reviewofperformance of all dealers.
- iii) Complianceofcompany'screditpolicy.
- iv) Reviewandanalysisofsundrydebtors.
- v) Reviewofactions taken:
- (a) To realize theoutstanding.

(b) In the case of dishonor of cheques.

(c) For periodical balance confirmation.

5. SEED

- i) Checkingofrecords related to procurement and sales of seeds.
- ii) Checkingofrecordsrelatedto paymentofsubsidyofseed.

6. OTHERS

- i) Reviewandanalysisoffinancialrecords & checkingofonline entry inSAP.
- ii) Analysisof controllableexpenses.
- iii) Reviewof sales promotion expenses.
- iv) Checking of leave records .
- v) CheckingofPersonal filesofstaff.
- 7. Anyother pointsaskedbymanagementfromtimetotime.

SCOPEOF WORKFOR HO

A.PERSONNELANDADMINISTRATION

- (1) Checking of the records of the following and observations the reon.
 - i) Sanction of the following advances to employees :
 - ii) Vehicle (b) House Building (c) Festival
 - iii) Attendance and leave (particularly treatment of EOL)
 - iv) Leave encashment cases.
 - v) Recovery of rent and electricity on account of accommodation in company's colony
 - vi) Movement of vehicles
 - vii) Control of stationary
 - viii) Postage and Telephone
 - ix) Overtime.
 - x) L.T.C. claims
 - xi) Medical reimbursement including payment to Hospitals.
 - xii) Security
 - xiii) Contracts
- (2) Checkingof recordsofRecruitmentandEstablishmentsection, particularly:
 - i) compliance of recruitment rules and regulations
 - ii) pay fixation at the time of promotion/revision/joining
 - iii) Status of disciplinary proceeding/enquires and imposition of penalty, if any.
 - iv) Arrangement of manpower throughout side agencies.

B) <u>FINANCEANDACCOUNTS</u>

- 1. VarianceanalysisofBudget withactualsandexaminationofreasonsforvariations, if any.
- 2. ReviewofimplementationofAccountingpoliciesandotherguidelines.
- 3. Evaluation of Fund Management (Particularly:
 - i) Prioritiesgiven/discretionsmade inpayments
 - ii) TimelypaymentofStatutorydues)

4. Status of Online entry of transaction in SAP & timely inter-unit reconciliation at least onquarterlybasis.

- 5. Checkingofthefollowings:
 - i) Cash& Bankbook
 - ii) Journal
 - iii) Pay-roll and other related records (including OverTime).
 Bank Reconciliation Statements to verify whether reconciliation is carried on monthlybasis and adjustments are made in the books of accounts.
 - vi) InterestonloanfromBankif any.
 - vii) All final paymentstoemployeesonsuperannuationonaccountof:
 - a) SalaryandWages.
 - b) Gratuity .
 - c) Others e.g., Leave Encashment. viii)Payment to suppliers/contractors.
- 6. Review and Analysis of:
 - i) Advances to Staff including non interest bearing advances.
 - ii) Advancesto Suppliers/Contractors.
 - iii) SundryCreditors

TO BE SUBMITTED ON LETTERHEAD

FORMATFOR QUOTATIONOF PRICE

Annexure-B

SI.No.	Auditunit	Amount	
1.	Productionunit		
	Rasayani (Near Panvel, Maharashtra, 70 km from Mumbai).		
2.	Productionunit		
	Udyogamandal(20kmfrom Kochi Airport)		
3.	Productionunit		
	Bathinda(Punjab)		
4.	RSO- Kolkata (includes Patna, Bhubaneswar&Guwahati)		
5.	RSO-North at Gurgaon (includes Bathinda, Karnal,		
	Lucknow, Jaipur)		
6.	RSO-Hyderabad(includesVijayawada& Bellary)		
7.	RSO-Ahmedabad(includesIndore,Nagpur & Raipur)		
8.	RSO-Coimbatore(includesKochi)		
9.	Headoffice – Delhi		

Note:

Internal Audit in respect of RSOs will be conducted in the office of RSOs e.g. Kolkata, North at Gurgaon, Hyderabad, Ahmedabad, & Coimbatore respectively. Other Sales offices mentioned within brackets are Sales offices under the administrative control of RSO. Invoicing and other transactions in respect of these Sales offices will be audited in the RSOoffices only. However, physical verification of stock and checking of expired materials lying with the godowns of these Sales officesor with theC&F agents will beconducted byInternal Auditors once at the year-end for which no accommodation will be provided orTA/DAwill bepaid.

Infinancial bid the amount quoted must be mentioned in figures and words. Over writing and cutting is no tallowed. Incase of difference between amount of words and figures, a mount written in words will be considered as final.

Price bid will be opened for the firms who have secured **qualifying marks 50** and L1 status will be determined individual audit unit wise amongst the qualified firms.