

## SET 1 TERM JUNE-2025

#### FUNDAMENTALS OF BUSINESS LAWS & BUSINESS COMMUNICATION

Time Allowed: 1 Hour Full Marks: 100

Answer all questions. Each question carries 2 marks.

| 1. | Which                            | Article in the Constitution of India, 1950 has provisions for introduction of                                     |   |
|----|----------------------------------|---|---|
|    | a bill in                        | the Parliament of India?  |   |
|    | (a)                              | Article 119   | О |
|    | (b)                              | Article 141   | О |
|    | (c)                              | Article 107   | О |
|    | (d)                              | Article 243   | О |
| 2. | The de                           | cision given by Supreme court are recorded in   |   |
|    | (a)                              | AIR   | О |
|    | (b)                              | SCC   | О |
|    | (c)                              | AIR and SCC   | О |
|    | (d)                              | ITR   | О |
| 3. | An agreement will be unlawful if |   |   |
|    | (a)                              | There is no consent   | О |
|    | (b)                              | Consent is not free   | О |
|    | (c)                              | There is no consideration   | О |
|    | (d)                              | The object is forbidden by law  | О |
| 4. |                                  | ges B to kill C and borrows Rs 100 from D to pay B .If D is aware of the  |   |
|    | purpos                           | e of the loan, the transaction is   |   |
|    | (a)                              | Valid   | О |
|    | (b)                              | Void for uncertainty  | О |
|    | (c)                              | Voidable  | О |
|    | (d)                              | Illegal   | О |
| 5. |                                  | egard to the contractual capacity of a person of unsound mind, which one of owing statements is most appropriate? |   |



## SET 1 TERM JUNE-2025

|    | (a)     | A person of unsound mind can never enter into a contract  | О |
|----|---------|---|---|
|    | (b)     | A person of unsound mind can enter into a contract  | О |
|    | (c)     | A person who is usually of unsound mind can contract when he is, at the time of entering into a contract of sound mind                      | О |
|    | (d)     | A person who is occasionally of unsound mind can contract although at the time of making the contract, he is of unsound mind                | О |
| 6. | When a  | a proposal may be revoked:  |   |
|    | (a)     | A proposal may be revoked at any time before the communication of its acceptance is complete as against the proposer, but not afterwards.   | О |
|    | (b)     | A proposal may be revoked at any time before the communication of its acceptance is incomplete as against the proposer, but not afterwards. | О |
|    | (c)     | A proposal may be revoked at any time when the communication of its acceptance is complete as against the proposer, but not afterwards.     | О |
|    | (d)     | A proposal may be revoked at any time after the communication of its acceptance is complete as against the proposer, but not afterwards.    | О |
| 7. | X prom  | nises to supply Y one tola of gold brought from the sun. This is  |   |
|    | (a)     | a valid contract  | О |
|    | (b)     | an illegal contract   | О |
|    | (c)     | a void agreement  | О |
|    | (d)     | a voidable agreement  | О |
| 8. | Various | s mode of revocation of offer have been described in  |   |
|    | (a)     | Sec 5   | О |
|    | (b)     | Sec 6   | О |
|    | (c)     | Sec 7   | О |
|    | (d)     | Sec 9   | О |
| 9. | In a co | intract not specifying the time for performance, the promisor can perform stract:   |   |
|    | (a)     | Immediately   | O |
|    | (b)     | Within the shortest time  | О |



## SET 1 TERM JUNE-2025

|     | (c)    | Within a reasonable time  | О |
|-----|--------|---|---|
|     | (d)    | Within next 21 days   | О |
| 10  |        |   |   |
| 10. |        | oneous opinion as to the value of the things which forms the subject-matter   |   |
|     |        | agreement, is not to be deemed:   |   |
|     | (a)    | A mistake as to a matter of law   | 0 |
|     | (b)    | A mistake as to a matter of fact.   | О |
|     | (c)    | A mistake of circumstances  | O |
|     | (d)    | A mistake of nature of transactions   | О |
| 11. | Hindu  | and Mohammedan Law is   |   |
|     | (a)    | Personal law  | О |
|     | (b)    | Customary Law   | О |
|     | (c)    | Precedents  | О |
|     | (d)    | Statutes  | О |
| 12. | M, who | o is a dealer in mustard oil, only, agrees to sell to N '500 litres of oil'. This nent is   |   |
|     | (a)    | Valid contract  | О |
|     | (b)    | Void contract   | О |
|     | (c)    | Voidable contract   | О |
|     | (d)    | Unenforceable contract  | О |
| 13. | Which  | is the highest civil court in a district?   |   |
|     | (a)    | Sessions Court  | О |
|     | (b)    | Supreme Court of India  | О |
|     | (c)    | District Court  | О |
|     | (d)    | High Court  | О |
| 14. |        | persons reciprocally promise, firstly, to do certain things which are legal, econdly, under specified circumstances, to do certain other things which are |   |



## SET 1 TERM JUNE-2025

|     | illegal,     | the first set of promise is a, but the second is a:                          |   |
|-----|--------------|--|---|
|     | (a)          | Void agreements/ contract  | О |
|     | (b)          | void contract/agreement  | О |
|     | (c)          | Contract/void agreement  | О |
|     | (d)          | Contract/voidable contract   | О |
| 15. | The ter      | m "Quid Pro Quo" is applied in connection with:                              |   |
|     | (a)          | Capacity of the parties  | О |
|     | (b)          | Consideration  | О |
|     | (c)          | Free consent   | О |
|     | (d)          | Legality of object   | О |
| 16. | The ter      | m Proposal or offer has been defined in Sec                                  |   |
|     | (a)          | Sec 2(a)   | О |
|     | (b)          | Sec 2(b)   | О |
|     | (c)          | Sec 2(c)   | О |
|     | (d)          | Sec 2(d)   | О |
| 17. | The Pa       | rt provides for provisions for the Panchayat Raj system                      |   |
|     | (a)          | IX   | О |
|     | (b)          | X  | О |
|     | (c)          | XI   | О |
|     | (d)          | XII  | О |
| 18. | When         | the consent of a party to a contract has been obtained by undue influence,   |   |
|     | fraud o      | r misrepresentation, the contract is   |   |
|     | ( a)         | Void   | О |
|     | (b)          | Voidable   | О |
|     | (c)          | Illegal  | О |
|     | (d)          | None of the above  | О |
| 19. | Where cases: | a minor has entered into a contract for purchase of necessary items. In such |   |



## SET 1 TERM JUNE-2025

|     | (a)     | The minor is not personally liable.  | О |
|-----|---------|--|---|
|     | (b)     | Minor's estates are liable to make good.   | О |
|     | (c)     | Minor's guardian is liable.  | О |
|     | (d)     | The minor is personally liable   | О |
| 20. | Dortiol | acceptance of offer result in offer.   |   |
| 20. | (a)     | Counter  | O |
|     | (b)     | Cross  | 0 |
|     | (c)     | Invitation   | 0 |
|     | (d)     | None of the above  | 0 |
|     |         |  |   |
| 21. | _       | lation in a contract of sale which is collateral to the main purpose of the t is called as |   |
|     | (a)     | Guarantee  | О |
|     | (b)     | Warranty   | О |
|     | (c)     | Condition  | О |
|     | (d)     | Term   | О |
| 22. | Select  | which from the following is not a type of advertisement                                    |   |
|     | (a)     | Hike in price  | О |
|     | (b)     | Inviting tenders   | О |
|     | (c)     | Stunts performed by actors   | О |
|     | (d)     | Recruitment of personnel   | О |
| 23. | Bankin  | g require letter writing for following service   |   |
|     | (a)     | Overdraft limit  | O |
|     | (b)     | Dividend   | О |
|     | (c)     | Postal authorities   | О |
|     | (d)     | Policy renewal   | О |
|     |         |  |   |



## SET 1 TERM JUNE-2025

| 24. | Which factor is not in consideration while choosing means & mode of |   |   |
|-----|---|---|---|
|     | commu   | inication?  |   |
|     | (a)   | Cost factor   | О |
|     | (b)   | Nature & weather of locality  | О |
|     | (c)   | Resources   | О |
|     | (d)   | Distance involved   | О |
| 25. | The ter   | m 'Negotiable instrument' is defined in the Negotiable Instruments Act, |   |
|     | 1881, u   | ander section   |   |
|     | (a)   | 12  | О |
|     | (b)   | 13A   | О |
|     | (c)   | 13  | О |
|     | (d)   | 2(d)  | О |
|     |   |   |   |
| 26. | There a   | re 'C's of effective communication.                                     |   |
|     | (a)   | Five  | О |
|     | (b)   | Seven   | О |
|     | (c)   | Ten   | О |
|     | (d)   | Twenty  | О |
| 27. | Which   | of these is not a mode of address for any letter?                       |   |
| 27. | (a)   | To a tradesman  | O |
|     | ` ′   |   |   |
|     | (b)   | To a child  | О |
|     | (c)   | To a firm   | О |
|     | (d)   | To professional men   | О |
|     |   |   |   |
| 28. |   | e verb is preferred in which type of inter-department communication     |   |
|     | (a)   | Office order  | О |
|     | (b)   | Memo report   | О |
|     | (c)   | Office note   | О |
|     | (d)   | Office circular   | О |



## SET 1 TERM JUNE-2025

| 29. | 'With 1 | regards" be mentioned in a business letter.                                |   |
|-----|---------|--|---|
|     | (a)     | May  | О |
|     | (b)     | May not  | О |
|     | (c)     | Must not   | О |
|     | (d)     | Must   | O |
|     |         |  |   |
| 30. |         | section 118 of the Negotiable Instruments Act, 1881, it is presumed, until |   |
|     |         | trary is proved, that every transfer of a negotiable instrument was made   |   |
|     | (a)     | after its maturity   | О |
|     | (b)     | before its maturity  | О |
|     | (c)     | at its maturity  | О |
|     | (d)     | none of the above  | О |
| 31. | Goods   | the acquisition of which is contingent upon happening or non-happening of  |   |
|     | certain | events will be treated as  |   |
|     | (a)     | Future goods   | О |
|     | (b)     | Unascertained goods  | О |
|     | (c)     | Contingent goods   | О |
|     | (d)     | Forward commodities  | О |
| 32. | The de  | finition of "Document of title to goods" given in the Sale of Goods Act is |   |
|     | (a)     | Exhautic   | О |
|     | (b)     | Inclusive  | О |
|     | (c)     | Exclusive  | О |
|     | (d)     | Not clear  | О |
| 33. | The 'ag | greement to sell' becomes 'sale' when:                                     |   |
|     | (a)     | The conditions are satisfied   | О |
|     | (b)     | The parties agree to change the terms of agreement.                        | О |
|     | (c)     | When the court orders  | О |
|     | (d)     | When the agreement is in writing   | О |



## SET 1 TERM JUNE-2025

| 34. | The Ne  | egotiated Instruments Act,1881 came into force on  |   |
|-----|---------|--|---|
|     | (a)     | 9th December,1881  | О |
|     | (b)     | 19th December,1881   | О |
|     | (c)     | 1st March,1882   | О |
|     | (d)     | None of the above  | О |
| 35. | -       | ed to supply 1000 bags of rice at Rs 500 per bag in 10 instalments of 100 ach. B also agreed to pay the price in 10 instalments of 100 bags each. This |   |
|     | (a)     | Contract of Sale   | О |
|     | (b)     | Sale of approval   | О |
|     | (c)     | Hire purchase agreement  | О |
|     | (d)     | Conditional sale   | О |
| 36. | There a | remodes of delivery.   |   |
|     | (a)     | Three  | О |
|     | (b)     | Two  | О |
|     | (c)     | Four   | О |
|     | (d)     | Five   | О |
| 37. | The ter | m "unpaid seller" includes   |   |
|     | (a)     | Buyer's agent to whom the Bill of lading is endorsed   | O |
|     | (b)     | Buyer's agent to whom the goods have been delivered  | O |
|     | (c)     | Seller's agent to whom the Bill of lading is endorsed  | О |
|     | (d)     | Seller's agent to whom the goods have been delivered   | О |
| 38. | Commo   | unication that originates at a lower level and flows to a higher level is  |   |
|     | (a)     | Upward Communication   | О |
|     | (b)     | Diagonal Communication   | О |
|     | (c)     | Downward Communication   | О |
|     | (d)     | None of the above  | О |



## SET 1 TERM JUNE-2025

| 39. | An auc  | ction sale is complete on the   |   |
|-----|---------|---|---|
|     | (a)     | Payment of price  | О |
|     | (b)     | Delivery of goods   | О |
|     | (c)     | Fall of hammer  | О |
|     | (d)     | Signing of agreement  | О |
| 40. | Doctrin | ne of caveat emptor does not apply when:  |   |
|     | (a)     | Goods are purchased by sample   | О |
|     | (b)     | Goods are purchased by description  | О |
|     | (c)     | Goods are purchased by sample as well as description                                      | О |
|     | (d)     | All of the above  | О |
| 41. | Pledgir | ng of goods obtained on sale or return basis will   |   |
|     | (a)     | Complete the sale   | О |
|     | (b)     | Not the sale  | О |
|     | (c)     | Complete agreement to sale  | О |
|     | (d)     | None of the above   | О |
| 42. | The un  | dertaking contained in a promissory note, to pay a certain sum of money is                |   |
|     | (a)     | Conditional   | О |
|     | (b)     | Unconditional or Conditional  | О |
|     | (c)     | Unconditional   | О |
|     | (d)     | None of the above   | О |
| 43. | _       | ace period for payment of a negotiable instrument other than payable on d is days/months. |   |
|     | (a)     | 3 Days  | О |
|     | (b)     | 7 Days  | О |
|     | (c)     | 10 Days   | О |
|     | (d)     | 15 Days   | О |



## SET 1 TERM JUNE-2025

| 44. | Where  | a cheque is crossed generally the banker on whom it is drawn                         |   |
|-----|--------|--|---|
|     | (a)    | shall not pay it otherwise than to a banker  | О |
|     | (b)    | shall not pay it otherwise than to the holder  | О |
|     | (c)    | shall not pay it to a banker   | О |
|     | (d)    | none of the above  | О |
| 45. | "Banke | er" includes:  |   |
|     | (a)    | Any person acting as an employee of any bank and any post office saving bank.        | О |
|     | (b)    | Any person acting as a banker and any post office saving bank                        | О |
|     | (c)    | Any person acting as an agent of any bank and any post office saving bank            | О |
|     | (d)    | Any person acting as a Managing Director of any bank and any post office saving bank | О |
| 46. |        | days grace period is allowed for payment of a cheque.                                |   |
|     | (a)    | Zero   | О |
|     | (b)    | One  | О |
|     | (c)    | Two  | O |
|     | (d)    | None of the above  | О |
| 47. | Excess | sive usage of technical jargons and double meaning words are what type of ?          |   |
|     | (a)    | Sematic Barriers   | О |
|     | (b)    | Psychological Barriers   | О |
|     | (c)    | Physical Barriers  | О |
|     | (d)    | None of the above  | О |
| 48. | Which  | is NOT correct about the "Promissory Note":  |   |
|     | (a)    | It contains a conditional undertaking  | О |
|     | (b)    | It contains the amount mentioned on it.  | О |



## SET 1 TERM JUNE-2025

|     | (c)     | It is an instrument in writing.  | О |
|-----|---------|--|---|
|     | (d)     | It is signed by the maker.   | О |
|     |         |  |   |
| 49. | A stage | , wherein the members recognize and even appreciate the differences in the |   |
|     | culture | s. The members focus their attention on studying more about their own      |   |
|     | culture | and avoid projecting their cultural values upon others                     |   |
|     | (a)     | Minimization   | О |
|     | (b)     | Integration  | О |
|     | (c)     | Denial   | О |
|     | (d)     | None of the above  | О |
| 50. | When a  | a cheque is payable across the counter of a bank it is called              |   |
|     | (a)     | OTC cheque   | О |
|     | (b)     | Open cheque  | О |
|     | (c)     | Crossed cheque   | О |
|     | (d)     | Restricted cheque  | О |
|     |         |  |   |