

### **FUNDAMENTALS OF BUSINESS LAWS & BUSINESS COMMUNICATION**

Time Allowed: 1 Hour Full Marks: 100

Answer all questions. Each question carries 2 marks.

1.	What is	s a Private Bill?	
	(a)	A bill introduced by a member other than a Minister	О
	(b)	Bill introduced by a private citizen	О
	(c)	Bill introduced by a Private company	О
	(d)	A bill relating affairs which are private to individual	О
2.	The dif	ference between an advertisement for sale and a proposal is:	
	(a)	No difference at all	О
	(b)	That a proposal becomes a promise as soon as the party to whom it is made accepts it but an advertisement does not	О
	(c)	Every case will be viewed according to the circumstances	О
	(d)	None of these	О
3.		gard to the contractual capacity of a person of unsound mind, which one of owing statements is most appropriate?	
	(a)	A person of unsound mind can never enter into a contract	О
	(b)	A person of unsound mind can enter into a contract	О
	(c)	A person who is usually of unsound mind can contract when he is, at the time of entering into a contract, of sound mind	О
	(d)	A person who is occasionally of unsound mind can contract although at the time of making the contract, he is of unsound mind	О
4.	The val	lidity of contract is not affected by :	
	(a)	Mistake of fact	О
	(b)	Mistake of Indian law	О
	(c)	Misrepresentation	О
	(d)	Fraud	О
5.	Which	one of the following is not a wagering agreement?	
	(a)	A lottery	О
	(b)	An agreement to buy a ticket for a lottery	О
	(c)	Commercial transaction, the intention of which is not to deliver the goods but only to pay the difference in price	О



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	(d)	Legislative Assembly	О	
11.	Mention the number of judges in the Supreme Court of India including Chief Justice			
	of India	of India currently.		
	(a)	33	0	
	(b)	32	О	
	(c)	34	0	
	(d)	46	О	
10	77 1			
12.		what Article of the Constitution of India, 1950 is the Governor of a State		
	-	rered to make an Ordinance?  Article 123	0	
	(a) (b)	Article 243	0	
	` '	Article 245  Article 245	0	
	(c) (d)	Article 243 Article 213	0	
	(u)	Afficie 215	0	
13.	When a	a law is proposed in parliament it is called		
	(a)	Act	О	
	(b)	statue	О	
	(c)	bill	О	
	(d)	notification	О	
14.	A and I	B agree to deal in smuggled goods and share the profits. A refuses to give B's		
		f profit. In this case:		
	(a)	B can enforce the agreement in the court.	О	
	(b)	B can only claim damages.	О	
	(c)	B has no remedy as the contract is illegal.	О	
	(d)	B can enforce the contact or claim damages	О	
15.	Ouasi-	Contracts are		
	(a)	not contracts in the real sense of the world.	O	
	(b)	relations which create certain obligations resembling those created by a	0	
	(-)	contract		
	(c)	implied contracts	0	
	(d)	unenforceable contracts	О	



16.	Insolve	ncy leads to discharge of a contract because of	
	(a)	Impossibility of performance	О
	(b)	Operation of law	О
	(c)	Mutual consent	О
	(d)	Breach of contract	О
17.	"Nemo	dat quad non habet", means:	
	(a)	no one is greater than god	О
	(b)	none can give who does not himself possess	О
	(c)	everyone can give everything he has	О
	(d)	everyone is bound by is habit	О
18.	For a v	alid contract of sale, delivery may be:	
	(a)	Actual delivery	О
	(b)	Symbolic delivery	О
	(c)	Constructive delivery	О
	(d)	All of these	О
19.	Unpaid	Seller can exercise his right of lien —	
	(a)	even when property in goods has passed to the Buyer	О
	(b)	only when property in goods has not passed to the Buyer	О
	(c)	either (a) or (b)	О
	(d)	neither (a) nor (b)	О
20.	Which Act?	one of the following does not connote 'goods' as defined in the Sale of Goods	
	(a)	Money	О
	(b)	Animals	О
	(c)	Debt	О
	(d)	Both (A) and (C)	О
21.	In a cor	ntract of sale, price may be	
	(a)	fixed by the contract	О
	(b)	agreed to be fixed in a manner thereby agreed	О
	(c)	determined by course of dealings between the parties	О
	(d)	all of the above	О



22.	Which	of the following is not an essential element of a contract of sale?	
	(a)	Existence of essential elements of a valid contract	О
	(b)	payment of price at the time of contract	O
	(c)	subject matter of contract must be goods	О
	(d)	there should be two parties i.e seller and buyer	O
22	A 1'		
23.		tor agrees with his debtor and a third party to accept that third party as his	
		The contract is discharged by,	0
	(a)	performance	0
	(b)	alteration	0
	(c)	waiver	0
	(d)	remission	О
24.	What a	re the essential elements of contract of sale ?	
	(a)	At least two parties	O
	(b)	subject matter must be goods	О
	(c)	both (a) and (b)	О
	(d)	none of these	О
25.	If the g	oods completely perish before contract of sale ,the contract becomes :	
	(a)	valid	O
	(b)	void	O
	(c)	voidable	O
	(d)	unenforceable	О
26.	The do	ctrine of Caveat emptor is not applicable	
	(a)	in case of sale under a patent name.	О
	(b)	in case of sale under a trade name.	О
	(c)	where the seller is guilty of fraud	О
	(d)	where the buyer relies on the skill and judgement of the seller	О
27.	Viru ag	crees to buy the crop of rice that would yield in Y's farm located in Punjab at	
	_	of Rupees 2000 per 100kg .this deals under the sale of goods act 1930	
	(a)	Agreement for sale of present goods	О
	(b)	contract of sale	О
	(c)	Agreement for sale of future goods	О
	(c)	Agreement for sale of future goods	O



28. A hire purchaser of the goods:  (a) can resale the goods (b) cannot use the goods (c) has an option to return the goods (or) buy it (d) none of the above  29. There are modes of delivery.  (a) 3 (b) 2 (c) 4 (d) 5 (d) 5 (a) taking actual possession of goods. (b) giving notice of his claim to the Carrier/Bailee who holds the goods (c) Either (a) or (b) (d) Both (a) and (b)  31. Delivery of the keys of a godown where goods are kept amounts to: (a) Actual delivery (b) Symbolic delivery (c) Constructive delivery (d) All of these (e) may be on or prior to that date (f) may be on or prior to that date (g) may be on or prior to that date (h) none of the above (o) a valid instrument may be construed either as a promissory note or bill of exchange, it is		(d)	none of these	О	
(a) can resale the goods (b) cannot use the goods (c) has an option to return the goods (or) buy it (d) none of the above O  29. There are modes of delivery.  (a) 3 OOO (b) 2 OOO (c) 4 OOO (d) 5 OOO (d) 5 OOO (d) 5 OOO (d) 5 OOO (d) 6 OOO (d) 6 OOO (d) 6 OOO (d) 6 OOO (d) 7 OOO (d) 7 OOO (d) 7 OOO (d) 8 OOO (e) Either (a) or (b) OOO (d) 8 OOO (d)					
(b)   cannot use the goods   O	28.	A hire 1	urchaser of the goods:		
(c) has an option to return the goods (or) buy it  (d) none of the above  O  There are modes of delivery.  (a) 3  (b) 2  (c) 4  (d) 5  O  (d) 5  O  (a) taking actual possession of goods.  (b) giving notice of his claim to the Carrier/Bailee who holds the goods  (c) Either (a) or (b)  (d) Both (a) and (b)  O  (d) Both (a) and (b)  O  (e) Constructive delivery  O  (f) All of these  O  (g) There are modes of delivery.  O  (h) giving notice of his claim to the Carrier/Bailee who holds the goods  O  (h) giving notice of his claim to the Carrier/Bailee who holds the goods  O  (h) Good and (h) O  (h) Both (a) and (b)  O  (h) Symbolic delivery  O  (h) Symbolic delivery  O  (h) All of these  O  (h) All of these  O  (h) O  (		(a)	can resale the goods	О	
(d)   none of the above   O		(b)	cannot use the goods	О	
29. There are modes of delivery.  (a) 3		(c)	has an option to return the goods (or) buy it	О	
(a) 3 (b) 2 (c) 4 (d) 5 (d) 5 (e) 4 (e) 4 (f) 5 (e) 4 (f) 6 (e) 6 (e) 6 (e) 7 (e) 7 (e) 8 (e) 8 (e) 8 (e) 8 (e) 8 (e) 9 (e) 9 (e) 9 (e) 10 (e)		(d)	none of the above	О	
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(b)   2	29.	There a	re modes of delivery.		
(c) 4 (d) 5 (d) 5 (e) 4 (d) 5 (e) 4 (f) 5 (e) 6 (e) 6 (e) 7 (a) Right of Stoppage in transit may be exercised by the Unpaid Seller, by (a) taking actual possession of goods. (b) giving notice of his claim to the Carrier/Bailee who holds the goods (c) Either (a) or (b) (d) Both (a) and (b) (e) Collective of the keys of a godown where goods are kept amounts to: (a) Actual delivery (b) Symbolic delivery (c) Constructive delivery (d) All of these (e) Constructive delivery (f) Good all of these (f) Constructive delivery (f) Good all of these (g) The presumption as to the date of a negotiable instrument under section 118 is that, every negotiable instrument bearing a date was made or drawn: (a) Prior to that date (b) on such date (c) may be on or prior to that date (d) none of the above (o) If an instrument may be construed either as a promissory note or bill of exchange, it is		(a)	3	О	
(d) 5		(b)	2	О	
30. Right of Stoppage in transit may be exercised by the Unpaid Seller, by  (a) taking actual possession of goods.  (b) giving notice of his claim to the Carrier/Bailee who holds the goods  (c) Either (a) or (b)  (d) Both (a) and (b)  31. Delivery of the keys of a godown where goods are kept amounts to:  (a) Actual delivery  (b) Symbolic delivery  (c) Constructive delivery  (d) All of these  (a) All of these  (a) Prior to that date  (b) on such date  (c) may be on or prior to that date  (d) none of the above  (e) Constructive delivery  O  (f) may be construed either as a promissory note or bill of exchange, it is		(c)	4	О	
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(d)   Both (a) and (b)   O		(b)	giving notice of his claim to the Carrier/Bailee who holds the goods	О	
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(b) on such date  (c) may be on or prior to that date  (d) none of the above  O  33. If an instrument may be construed either as a promissory note or bill of exchange, it is		(a)	prior to that date	О	
(d) none of the above  33. If an instrument may be construed either as a promissory note or bill of exchange, it is		(b)	on such date	О	
(d) none of the above  33. If an instrument may be construed either as a promissory note or bill of exchange, it is		` '	may be on or prior to that date	0	
it is		(d)		0	
it is					
	33.	If an in	strument may be construed either as a promissory note or bill of exchange,		
(a) a valid instrument O		it is			
		(a)	a valid instrument	О	



	(b)	ambiguous instrument	О
	(c)	a returnable instrument	О
	(d)	none of the above.	О
34.	A bill o	f exchange contains a/an:	
	(a)	unconditional undertaking	О
	(b)	unconditional order	О
	(c)	conditional undertaking	О
	(d)	conditional order	О
35.	A prom	issory note, bill of exchange or cheque drawn or made in India and made	
	payable	e in, or drawn upon any person resident in, India is treated as a/an –	
	(a)	Inland instrument	О
	(b)	Local instrument	О
	(c)	Foreign instrument	О
	(d)	Indigenous instrument	О
36.	Inchoat	te instrument is	
	(a)	An instrument incomplete in some respect	О
	(b)	An ambiguous instrument	О
	(c)	A clean bill	О
	(d)	Drawn conditionally as collateral security	О
37.	Who an	mong the following cannot cross a cheque?	
	(a)	Drawer	О
	(b)	Holder	О
	(c)	Banker	О
	(d)	Foreigner	О
38.	A perso	on becomes a 'holder in due course' of a negotiable instrument if he	
	receives it		
	(a)	in good faith	0
	(b)	for value	0
	(c)	before maturity	0
	(d)	by satisfying all these	0



39.	Which	of the following is a valid promissory note?	
	(a)	I owe you some amount	О
	(b)	I owe you ` 1000	О
	(c)	I promise to pay A or order ` 1000	О
	(d)	I promise to pay the bearer ` 1000	О
40.	A Pron	nissory Note must be	
	(a)	in writing	О
	(b)	unconditional	О
	(c)	signed by the maker	О
	(d)	all of the above	О
41.		tive comments with regard to past behaviour -	
	(a)	Encoding	О
	(b)	Positive Feedback	О
	(c)	Negative Feedforward	О
	(d)	Negative Feedback	О
42.	At which stage the communicator focuses on correcting the grammar, spellings and		
	punctuations.		
	(a)	Proof Reading	О
	(b)	Revising and editing	0
	(c)	Either (a) or (b)	0
	(d)	None of the above	О
12	D 11		
43.		ing Frequently Asked Questions (FAQs) to customers result in which of the	
		ng benefits of internet communication?	0
	(a)	Support care Professional presentation	0
	(b)	Personal touch	0
	(c)	None of the above	0
	(d)	Notic of the above	
44.	How m	lany types of communication takes place in an organisation?	
	(a)	5	0
	(b)	1	0
	(c)	3	0
	(0)		9



	(d)	4	О	
45.		In which business communication, a speaker has to clearly speak for or against a		
	topic?			
	(a)	Presentation	О	
	(b)	Debate	О	
	(c)	Speech	О	
	(d)	Group discussion	О	
46.	Commi	unication happens when a person randomly chooses some persons to pass on		
10.		ormation which is of little interest but not important.		
	(a)	Gossip Chain	О	
	(b)	Cluster Chain	О	
	(c)	Probability Chain	О	
	(d)	None of the above	О	
47.		etation and conversion of information communicated into the intelligible		
		that the recipient can fully understand the true meaning of the information		
		d		
	(a)	Decoding	0	
	(b)	Encoding	0	
	(c)	Feedback	0	
	(d)	None of the above	О	
48.	What is	s the first step of communication process?		
	(a)	Encoding	О	
	(b)	Transmitting	О	
	(c)	Decoding	О	
	(d)	Developing an idea	О	
49.	Need	f proper grammar and syntax comes under which C of communication?		
77.		Completeness	0	
	(a)	Coherence	0	
	(b)		0	
	(c)	Courteous		
	(d)	Correctness	О	



50.	Which of the following is not one of the 8C's of communication?		
	(a)	Curiousness	О
	(b)	Conciseness	О
	(c)	Considerate	О
	(d)	Concreteness	О