13TH NATIONAL AWARD FOR EXCELLENCE IN COST MANAGEMENT-2015

(Please read instructions before filling up the questionnaire)

(1) GENERAL INFORMATION:

- **1.1** The Questionnaire is designed to obtain information on Cost Management Practices and to assess performance of participant companies engaged in manufacturing operations.
- **1.2** All information and data submitted by the participant(s) shall be kept strictly confidential and shall only be used for the purpose of evaluation of the award and not for any other purpose.
- 1.3 ICRA Limited, is the knowledge partner of ICAI for this award
- **1.4** Decision of the Award Jury shall be final and binding. No correspondence, whatsoever, shall be entertained in this regard.
- **1.5** Any queries relating to the Questionnaire/Cost Management Award 2015 may kindly be addressed to Mr. S.C.Gupta, Director. (Contact details: (O) +91-11-24666108, 24666100; Fax:+91-11-43583642; Mobile: 09313375254 e-mail: admin.gupta@icmai.in)
- **1.6** Award Categories are as follows:

(A) Manufacturing Sector	(B) Service Sector	(C) Mining Sector
A1) Private Sector - Large	B1) Private Sector - Large	C1) Private Sector - Large
A2) Private Sector - Medium	B2) Private Sector - Medium	C2) Private Sector - Medium
A3) Private Sector - Small	B3) Private Sector - Small	C3) Public Sector - Large
A4) Public Sector - Large	B4) Public Sector - Large	C4) Public Sector - Medium
A5) Public Sector - Medium	B5) Public Sector - Medium	
A6) Public Sector - Small	B6) Public Sector - Small	
A7) SME*	B7) SME*	
a .		

Category

Turnover** cut-off

Large > = Rs. 2,500 cr

Medium >= Rs. 500 cr but < Rs. 2,500 cr

Small < Rs. 500 cr

^{*} SME is defined as an enterprise where investment in plant & machinery is less than Rs. 10 crore in case of manufacturing sector; and where investment in equipment is less than Rs. 5 crore in case of service sector

^{**} Turnover is defined as Total Income from Operations net of duties, for the previous financial year (12 months)

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(Please read instructions before filling up the questionnaire)

(2) GUIDELINES FOR FILLING-UP THE QUESTIONNAIRE:

- **2.1** The participants should download the Questionnaire from Institute's website <u>www.icmai.in</u>, either in MS Excel or PDF Format
- **2.2** All sections of the Questionnaire should be filled-in with complete details. Answering all questions is mandatory. In case any question is not applicable to your company, please indicate the reasons for its non-applicability. Please use extra sheets for write-up as required and for answering detailed questions. Please mention the question number in additional sheets.
- **2.3** Participants can apply in only one category.
- i) If an entity is eligible for participation in more than one category based on stipulated criteria, preferred category of participation needs to be indicated. For instance, entities qualifying both for Small Enterprises and SMEs, can apply in either one of these categories (as chosen by the participant).
- ii) If an entity has presence in more than one segment such as in manufacturing as well as service operations, it will be considered for the category that accounts for a larger proportion of its revenues.
- **2.4** The copies of Annual Reports (including Financial Statements and all Schedules) of the Company, for the financial years 2013-14 and 2014-15 should be enclosed with the Questionnaire. Any other material/document that supports your participation for the award may also be enclosed.
- **2.5** Participants have the option of submitting the Questionnaire either in soft copy or hard copy.

<u>Soft copy</u> of the questionnaire duly filled-in (in the excel format) along with a scanned copy of the declaration signed by authorised signatory on company's letterhead (as per format available on ICAI's website) and all other enclosures should be e-mailed on the Institute's official e-mail id (ecma2015@icmai.in)

OR

<u>Hard copy</u> of the questionnaire duly filled-in and signed by the Authorised Officer of the Company, alongwith all the enclosures should be sent to Ms. Suman Ahlawat, Officer, The Institute of Cost Accountants of India, Delhi Office: ICAI Bhavan, 3, Institutional Area, Lodi Road, New Delhi-110003

2.6 Cut-off date for receiving filled application forms is 31-Jan-16. Please note that hard copies of filled-in questionnaires along with enclsures should reach the Institute Address by the said cut-off date.

Section-I

13TH NATIONAL AWARD FOR EXCELLENCE IN COST MANAGEMENT

Note: Please fill cells shaded in blue. Please add rows, wherever required

	Details of the Company/Organization	Pls Fill here
1.1	Company Name:	
	Corporate Identification Number (CIN) if any:	
	Address for correspondence (Line 1):	
	Line 2:	
	State and Pin Code:	
1.2	Chief Executive Officer	
	Name:	
	Designation:	
	Mobile/Telephone No:	
	E-mail Id	
1.3	Chief Financial Officer	
	Name:	
	Designation	
	Mobile/Telephone No:	
	E-mail Id	
	Qualification:	
1.4	Head of the Costing Department	
	Name:	
	Designation	
	Mobile/Telephone No:	
	E-mail Id	
	Qualification:	
1.5	Contact Person	
	Name:	
	Designation	
	Mobile/Telephone No:	
	E-mail Id	
1.6	Category to which the company belongs	
1.0	(i) Public Sector Undertaking / Private Sector	
	(ii) Manufacturing Sector/Service Sector/Mining Sector	
1.7	Total income from operations during 2014-15 (Rs. Crore)	
	(net of duties)	
1.8	Gross investment in Plant and Machinery/ Equipment (Rs.	
	Crore)	
1.9	Based on Points 1.7 (Revenue) and 1.8 (SME Criterion), if	
	your company is eligible for participation in two categories,	
	please indicate your prefered category	
1 10	Major products of the company:	
1,10	Product 1	
	Product 2	
	Product 3	

Section-II

13TH NATIONAL AWARD FOR EXCELLENCE IN COST MANAGEMENT

Application of Cost Management System in your Organisation Total number of full time employees* 2.1 a) Total number of qualified Cost/Finance professionals (CMA,CA, MBAb) Finance) engaged* Number of qualified Cost Accountants* (out of b above) *as on March 31, 2015 List the key cost drivers (such as raw materials, manpower, power & fuel etc.) for the 2.2 company and briefly describe the strategies adopted to control them **Cost Drivers** Strategies adopted i) ii) iii) iv) v) vi) 2.3 List the Costing Methods / Systems / Techniques being applied by your organisation: ii) iii) 2.4 Please answer the following questions in Yes/ No Does the company have a structured cost accounting policy / manual? Does the company's accounting system enable proper collection, allocation, ii) absorption and determination of costs? iii) Does the company have costing module in their ERP system? Is the cost/profitability of various products/activities regularly measured and also iv) form part of regular MIS of the company? Are the areas of cost reduction & cost control normally identified? Does the company have a system of budgeting & variance analysis on periodical vi) basis? vii) Does scope of internal audit covers review of performance and actions taken? Does the company have a Risk Management policy duly approved by the Board of viii) Directors? Does the company have a system for identification of slow and non-moving ix) inventory items? Is competitive bidding process for major purchases or works contracts being used? x) Are the relevant Cost Accounting Standards (CAS) and Generally Accepted Cost xi) Accounting Principles (GACAP) issued by The Institute of Cost Accountants of India (ICAI) being followed? Does the company encourage employees / workers to come up with cost xii) improvement suggestions? xiii) Do all departments participate in the cost budgeting process? xiv) Do all departments participate in setting up of cost management targets? Does the company have any incentive scheme for employees achieving cost xv) reduction/improved productivity?

Section-II

13TH NATIONAL AWARD FOR EXCELLENCE IN COST MANAGEMENT

Application of Cost Management System in your Organisation

2.5	i)	Was the company covered under S financial year 2014-15? (Yes/ No)	Section 148 of the Companies Act, 2013 for the
	ii)	If the answer to question 2.5(i) is i	in affirmative, then answer the
	11)	following two questions	
		a) Were there any qualifications m	
			adopted to implement the suggestions
		and observations of the cost audito	Drs.
	•••		
	iii)	Please specify number of meetings	s of Audit Committee held for the
		financial year 2014-15	
		ž	ommittee meetings held during 2014-
26	:::	15, where cost related issues were	
2.6	ii)		thly/Quarterly/Yearly) of Cost Review Meetings:
		(a) Operational Level(b) CFO Level	
		(c) CEO Level	
		(d) Board/Audit Committee	
		Level	
			ne company for reduction of waste/rejections/ spoilage/
2.7		inefficiencies/ energy consumption	
			Description
		Investment in research &	•
	i)	development, product/ process re-	
		designing etc.	
	ii)	Use of IT (ERP systems etc.)	
	iii)	Technology upgradation	
	iv)	Clearly spelt KPIs (for above-	
	,	mentioned points) for employees	
	,	& performance incentives	
	v)	Outsourcing non-core activities	
	vi)	Others, please specify	

Section-III

13TH NATIONAL AWARD FOR EXCELLENCE IN COST MANAGEMENT

Productivity / Efficiency / Competitiveness Parameters

Unit 2012-13 2013-14 2014-15

3.1		Capacity Utilisation				
		(in case of more than one product provide deta	ils for three princ	ipal prod	ucts of the	company,
		in order of Sales value)				
A		Product-1 (Specify the name)				
		Installed Capacity	Pl. specify			
		Capacity enhanced during the year, if any	Pl. specify			
		Normal Capacity# (in-house)	Pl. specify			
	,	Total Production	Pl. specify			
	v)	Capacity Utilisation	%			
	vi)	Revenue from operations (Net of duties and	Rs./Lakh			
		taxes) for the Product				
B		Product-2 (Specify the name)				
	i)	Installed Capacity	Pl. specify			
	ii)	Capacity enhanced during the year, if any	Pl. specify			
	iii)	Normal Capacity# (in-house)	Pl. specify			
	iv)	Total Production	Pl. specify			
	v)	Capacity Utilisation	%			
	vi)	Revenue from operations (Net of duties and	Rs./Lakh			
		taxes) for the Product				
\mathbf{C}		Product-3 (Specify the name)				
	i)	Installed Capacity	Pl. specify			
	ii)	Capacity enhanced during the year, if any	Pl. specify			
		Normal Capacity# (in-house)	Pl. specify			
		Total Production	Pl. specify			
		Capacity Utilisation	%			
	vi)	Revenue from operations (Net of duties and	Rs./Lakh			
_		taxes) for the Product			1	
D		Give details of capacity addition over the last th	•	_		
		above (including the month and the year in which	ch the additional of	capacity w	vas operatio	nalised)
E		Give reasons for under-utilisation of capacity, se	eparately for all the	he produc	ts if any, e.g	g.
		Unforeseen break-down, Shortage of raw mater	ials, Shortage of l	abour, Po	wer failure,	Strikes
		and lockouts, Power shortage, or any other reason	on.			

<u>Definition of 'Normal Capacity' as per Cost Accounting Standard 2 issued by "The Institute of Cost Accountants of India"</u>: Normal Capacity is the production achieved or achievable on an average over a period or season under normal circumstances taking into account the loss of capacity resulting from planned maintenance. Normal capacity is practical capacity minus the loss of productive capacity due to external factors.

Section-III

13TH NATIONAL AWARD FOR EXCELLENCE IN COST MANAGEMENT

<u>Productivity / Efficiency / Competitiveness Parameters</u>

3.2 Input -Output Analysis (for maximum of 3 major inputs)

(Not applicable to service sector companies)

Provide details of three major inputs in order of value of consumption. (Excluding, input outsourced with 100% replacement guarantee resulting in a static input output ratio)

				2012-13	2013-14	2014-15
A		Input 1 (Name the Input)				
		Value of Input 1 consumed	Rs/Lakh			
		Quantity consumed per unit of output	Pl. specify			
	iii)	Standard/industry norms of input-output (yield %), if any	Pl. specify			
В		Input 2 (Name the Input)				
	i)	Value of Input 2 consumed	Rs/Lakh			
	ii)	Quantity consumed per unit of output	Pl. specify			
	iii)	Standard/industry norms of input-output (yield %), if any	Pl. specify			
C		Input 3 (Name the Input)				
	i)	Value of Input 3 consumed	Rs/Lakh			
	ii)	Quantity consumed per unit of output	Pl. specify			
	iii)	Standard/industry norms of input-output (yield %), if any	Pl. specify			
D		Give reasons for increase or decrease in Input-O	utput (yield %), se	eparately for	or all the p	roducts
2 2		Mannayan Duadwativity				
3.3 A		Manpower Productivity Total Manpower employed	Nos.			
В		Mention the Manpower productivity indicator	1105.			
ט		used in your industry. For example, tonnes				
		produced per employee, no. of cars produced				
		per employee, etc.				
		In case of multiple products, provide manpower				
		productivity indicators for those products for				
		which information has been furnished in para				
		3.1				
	i)	Product-1 (Specify the name)				
		Manpower productivity indicator	Pls. specify unit			
		Manpower productivity indicator	Nos.			
	ii)	Product-2 (Specify the name)				
		Manpower productivity indicator	Pls. specify unit			
		Manpower productivity indicator	Nos.			
	iii)	Product-3 (Specify the name)				
		Manpower productivity indicator	Pls. specify unit			
		Manpower productivity indicator	Nos.			

Section-III

13TH NATIONAL AWARD FOR EXCELLENCE IN COST MANAGEMENT

Productivity / Efficiency / Competitiveness Parameters

	How many man-days of training in Cost Management programmes was imparted to employees?	Nos.			
ļ	Energy Efficiency and Conservation		2012-13	2013-14	2014-
	Power Generated	KWH	2012 10	2013 14	2017
	Power Purchased	KWH			
	Total Power Units (A+B)	KWH			
	Total Power consumed	KWH			
	Energy consumed per unit of Power Generated (Kcal - Kilo Calories based on gross calorific	Kcal/KWH			
	value of fuel consumed)				
	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumproducts for which information has been furnished.	of cars produce	d, kcal of e	nergy used	
i)	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumptions.	of cars produce	d, kcal of e	nergy used	
i)	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumpt products for which information has been furnished.	of cars produce	d, kcal of e	nergy used	
i)	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumpted products for which information has been furnished. Product-1 (Specify the name)	of cars produce otion per unit of ped in para 3.1	d, kcal of e	nergy used	
	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumproducts for which information has been furnished. Product-1 (Specify the name) Energy efficiency indicator	of cars produce of the per unit of per uni	d, kcal of e	nergy used	
	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumproducts for which information has been furnish. Product-1 (Specify the name) Energy efficiency indicator Energy efficiency indicator	of cars produce of the per unit of per uni	d, kcal of e	nergy used	
	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumproducts for which information has been furnished. Product-1 (Specify the name) Energy efficiency indicator Energy efficiency indicator Product-2 (Specify the name)	of cars produce ption per unit of ped in para 3.1 Pls. specify unit Nos.	d, kcal of e	nergy used	
ii)	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumproducts for which information has been furnish. Product-1 (Specify the name) Energy efficiency indicator Energy efficiency indicator Product-2 (Specify the name) Energy efficiency indicator	of cars produce ption per unit of ped in para 3.1 Pls. specify unit Nos. Pls. specify unit	d, kcal of e	nergy used	
ii)	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumproducts for which information has been furnished. Product-1 (Specify the name) Energy efficiency indicator Product-2 (Specify the name) Energy efficiency indicator Energy efficiency indicator Energy efficiency indicator Energy efficiency indicator	of cars produce ption per unit of ped in para 3.1 Pls. specify unit Nos. Pls. specify unit	d, kcal of e	nergy used	
ii)	Mention the Energy Efficiency indicators used in consumed/tonnes produced, Power consumed/no produced, etc. In case of multiple products, give power consumproducts for which information has been furnish. Product-1 (Specify the name) Energy efficiency indicator Energy efficiency indicator Product-2 (Specify the name) Energy efficiency indicator Energy efficiency indicator Energy efficiency indicator Energy efficiency indicator Product-3 (Specify the name)	of cars produce otion per unit of ped in para 3.1 Pls. specify unit Nos. Pls. specify unit Nos.	d, kcal of e	nergy used	

Section-IV

13TH NATIONAL AWARDS FOR EXCELLENCE IN COST MANAGEMENT

Other Parameters

4.1	i)	Does the company have a policy on CSR Spending?(Ye	es/No)			
				Unit	201	4-15
		Amount actually incurred for CSR activities during the	year as a	%		
	ii)	percentage of its average net profits made during immed	diately			
		preceding three financial years	•			
4.2	i)	Does the company have a policy on R&D Spending?(Ye	es/No)			
	-/	2005 the company have a penely on 1002 spending.(1	Unit	2012-13	2013-14	2014-15
	ii)	Amount earmarked for R&D activities	Rs./Lakh			
		Amount actually utilized for R&D activities	Rs./Lakh			
4.3		Amount spent on litigation	Rs./Lakh			
		Amount of revenue expenditure incurred on	Rs./Lakh			
4.4	i	Environmental protection?				
		Please provide details of following pollutants. Put				
	ii	"NM" if not monitored by your company or Put "NA"	Unit	2012-13	2013-14	2014-15
		if not applicable to your company's operations	Cint	2012 10	2010 11	201110
		Quantity of waste gas emissions during the year (Air	Cubic M			
		Pollution)	Cubic IVI			
		Quantity of waste water discharged during the year	Cubic M			
		Quantity of waste water discharged during the year	MT			
4.5	i)	Amount spent on Quality Assurance and Control?	Rs./Lakh			
т.Э	1)	• •		_		
	ii)	Does the company have any Quality certifications/ Acc	reditions rela	ated to en	terprise?	
		(Yes/No)	0			
	iii)	If the answer to 4.4(ii) is in affirmative, then provide the	e type of			
)	certification, certifying organization and validity date.				
		Please indicate (in Yes/ No) if the following tools & ted	hniques of a	rost mana	gement ar	e heing
4.6		adopted/ implemented by the company	minques of c	ost mana,	goment ar	c ocing
		Activity based costing				
		Target costing				
		Life cycle costing				
		Kaizen costing				
		Performance budgeting				
		Zero based budgeting				
		Standard costing				
		Benchmark costing				
		Segment wise costing				
		Costing of quality cost				
		Environmental costing				
		Social cost benefit analysis				
		Enterprise performance management				
		Integrated costing				
		Other cost management practices, if any				

Section-IV

13TH NATIONAL AWARDS FOR EXCELLENCE IN COST MANAGEMENT

Other Parameters

company to sustain and succeed in the competitive envir	onment.
Any other information relating to cost management	
which the company deems fit to be considered, and is	
not covered in this questionnaire (please do not add any	
Certified that the information furnished above is cor	rect to the best of my knowle
Certified that the information furnished above is correctional company seal and signature of the CFO/ Head of Costing department	rect to the best of my knowle
Company seal and signature of the CFO/ Head of	rect to the best of my knowle
Company seal and signature of the CFO/ Head of Costing department Name:	rect to the best of my knowle
Company seal and signature of the CFO/ Head of Costing department	rect to the best of my knowle
Company seal and signature of the CFO/ Head of Costing department Name:	rect to the best of my knowle
Company seal and signature of the CFO/ Head of Costing department Name: Designation:	rect to the best of my knowle
Company seal and signature of the CFO/ Head of Costing department Name: Designation: Telephone/Mobile No:	rect to the best of my knowle
Company seal and signature of the CFO/ Head of Costing department Name: Designation: Telephone/Mobile No: Date:	rect to the best of my knowle
Company seal and signature of the CFO/ Head of Costing department Name: Designation: Telephone/Mobile No: Date: Enclosures:	rect to the best of my knowle