

Shri M Nagesh Babu

Principal Counsellor, CII – TCM Division



Shri M Nagesh Babu is management accountant by profession and has been passionately driving the modern tools of cost management in the industry since 25 years. He holds a master's degree in commerce with a major in cost management.

As Principal Counsellor with CII TCM Division, he has been striving to take cost management to greater heights in the industry through research, execution and application. He has been a part of the TCM core group which formulated and executed CII TCM Maturity model, patented by CII, in the industry calibrating cost management from base to highest through 5 layers with differentiating characteristic features at each level.

He has been part of CII assessment team to certify about 75 major corporates on the cost maturity hierarchy. Godrej & Boyce, Tata Motors, ITC, JCB, Kirloskar are the likes of companies rated through the above model. He has been part of core team to create and conceptualize 'TCM Model – Service sector' which is now operating as pilot studies.