

<u>Job Description – Commercial Executive</u>

Position Name	Commercial Executive 2 no's
Position Department	Sales
Educational Qualification	B com ICWA
Mandatory Skills	 Good communication skills Good working knowledge of MS Excel & Power point
Desirable Skills	Customer orientation.Experience of 1/ 2 years
Other Specifications	Willing to travel
Salary in CTC	INR 5,50,000 LPA
Year of Experience	
Job Description	To handle commercial aspects related to. Order Acquisition: Support in Pricing and preparation of offers, ensure pricing based on valid vendor offers Participate in commercial discussions, Handle customer queries Close interaction with stakeholders
	Handover Project after receipt of Order from Client along with latest cost updates, listing of probable risks, claims, opportunities in order to facilitate Execution group to manage the Project within target profit